

# **REACHUP**

Financial Statements

May 31, 2019 and 2018

And

Reports of Independent Certified  
Public Accountants



**REACHUP, INC.**  
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## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors  
REACHUP, Inc.  
Tampa, Florida

### Report on Financial Statements

We have audited the accompanying financial statements of REACHUP, Inc., (the Organization), which comprise the statements of financial position as of May 31, 2019 and 2018, and the related statements of activities, and cash flows for the years then ended, the related statement of functional expenses for the year ended May 31, 2019, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**CONTINUED**

## INDEPENDENT AUDITOR'S REPORT - CONTINUED

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of REACHUP, Inc. as of May 31, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

### Report on Summarized Comparative Information

We have previously audited the Organization's 2018 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated October 3, 2018. In our opinion, the summarized comparative information presented herein for the year ended May 31, 2018, is consistent, in all material respects, with the audited financial statements from which it has been derived.

### Other Matters

#### Other Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to financial statements as a whole.

### Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated October 10, 2019, on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.

*PDR CPAs + Advisors*

Oldsmar, Florida  
October 10, 2019

**REACHUP, INC.**  
**STATEMENTS OF FINANCIAL POSITION**  
**MAY 31, 2019 AND 2018**

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	<b><u>ASSETS</u></b>	
	<b><u>2019</u></b>	<b><u>2018</u></b>
<b>Assets</b>		
Cash and cash equivalents	\$ 459,178	\$ 398,264
Grants receivable	442,912	389,895
Property and equipment, net	<u>42,815</u>	<u>53,371</u>
<b>Total Assets</b>	<b><u>\$ 944,905</u></b>	<b><u>\$ 841,530</u></b>
	<b><u>LIABILITIES AND NET ASSETS</u></b>	
<b>Liabilities</b>		
Accounts payable	\$ 78,687	\$ 125,526
Accrued expenses	119,074	84,285
Deferred revenue	<u>17,043</u>	<u>9,116</u>
<b>Total liabilities</b>	214,804	218,927
<b>Net Assets</b>		
Without donor restrictions	<u>730,101</u>	<u>622,603</u>
<b>Total Liabilities and Net Assets</b>	<b><u>\$ 944,905</u></b>	<b><u>\$ 841,530</u></b>

See accompanying notes to financial statements

**REACHUP, INC.**  
**STATEMENTS OF ACTIVITIES**  
**YEARS ENDED MAY 31, 2019 AND 2018**

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	<u>2019</u>	<u>2018</u>
<b>Operating Support and Revenue</b>		
Federal, state, and local grant revenue	\$ 4,034,286	\$ 4,056,144
Foundations and other grants	71,823	105,170
Contributions	8,639	2,461
Other	1,979	1,640
	<hr/>	<hr/>
<b>Total operating support and revenue</b>	4,116,727	4,165,415
<b>Operating Expenses</b>		
Program services	3,556,694	3,666,175
Supporting services	452,535	393,606
	<hr/>	<hr/>
<b>Total operating expenses</b>	4,009,229	4,059,781
<b>Change in Net Assets</b>	107,498	105,634
<b>Net Assets at Beginning of Year</b>	<hr/>	<hr/>
	622,603	516,969
<b>Net Assets at End of Year</b>	<hr/>	<hr/>
	\$ 730,101	\$ 622,603

See accompanying notes to financial statements

**REACHUP, INC.**  
**STATEMENT OF FUNCTIONAL EXPENSES**  
**YEAR ENDED MAY 31, 2019**  
**(WITH COMPARATIVE TOTALS FOR 2018)**

	<b>Program Services</b>			<b>Total Program Services</b>	<b>Supporting Services</b>	<b>Total</b>	
	<b>Healthy Start/ Nurse Family Partnership</b>	<b>Special Delivery Doula/BIHPI Get Smart</b>	<b>Other</b>			<b>2019</b>	<b>2018</b>
Salaries	\$ 1,459,360	\$ 376,202	\$ 200,310	\$ 2,035,872	\$ 226,208	\$ 2,262,080	\$ 2,117,887
Employee benefits	170,965	55,199	35,581	261,745	29,083	290,828	280,039
Retirement contribution	23,404	3,286	2,030	28,720	3,191	31,911	30,038
Program consultants	41,387	34,612	6,029	82,028	-	82,028	105,480
Payroll taxes	108,172	26,553	13,546	148,271	16,475	164,746	156,700
Education/training	57,931	8,432	1,601	67,964	7,040	75,004	72,918
Postage and printing	11,320	3,483	206	15,009	4,318	19,327	21,797
Travel and meetings	53,679	18,651	131	72,461	8,051	80,512	94,592
Insurance	13,018	2,054	166	15,238	4,298	19,536	16,938
Information technology	45,368	4,875	683	50,926	14,364	65,290	64,896
Utilities	3,312	1,329	38	4,679	1,320	5,999	5,998
Telephone	25,329	10,204	367	35,900	6,335	42,235	41,895
Supplies	6,533	3,727	3,392	13,652	1,517	15,169	32,360
Contract expenses	295,716	203,017	246	498,979	25,984	524,963	672,242
Professional fees	-	-	-	-	18,997	18,997	17,761
Dues and subscriptions	1,619	12	139	1,770	-	1,770	4,730
Office expense	11,682	6,255	2,182	20,119	18,138	38,257	65,330
Occupancy	118,594	39,789	42,507	200,890	48,776	249,666	233,325
Advertising	2,188	283	-	2,471	-	2,471	5,167
Depreciation	-	-	-	-	18,440	18,440	19,688
<b>Total Functional Expenses</b>	<b>\$ 2,449,577</b>	<b>\$ 797,963</b>	<b>\$ 309,154</b>	<b>\$ 3,556,694</b>	<b>\$ 452,535</b>	<b>\$ 4,009,229</b>	<b>\$ 4,059,781</b>

See accompanying notes to financial statements

**REACHUP, INC.**  
**STATEMENTS OF CASH FLOWS**  
**YEARS ENDED MAY 31, 2019 AND 2018**

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	<b>2019</b>	<b>2018</b>
<b>Cash Flows from Operating Activities:</b>		
Change in net assets	\$ 107,498	\$ 105,634
<b>Adjustments to reconcile change in net assets to net cash provided by operating activities:</b>		
Depreciation	18,440	19,688
<b>Increase in operating assets:</b>		
Grants receivable	(53,017)	(42,415)
<b>(Decrease) increase in operating liabilities:</b>		
Accounts payable	(46,839)	33,593
Accrued expenses	34,789	4,358
Deferred revenue	7,927	(381)
	68,798	120,477
<b>Net cash provided by operating activities</b>	68,798	120,477
<b>Cash Flows from Investing Activities:</b>		
Cash paid for purchase of property and equipment	(7,884)	(8,140)
	60,914	112,337
<b>Net Increase in Cash</b>	60,914	112,337
<b>Cash at Beginning of Year</b>	398,264	285,927
<b>Cash at End of Year</b>	\$ 459,178	\$ 398,264

See accompanying notes to financial statements

**REACHUP, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**MAY 31, 2019 AND 2018**

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**NOTE A - NATURE OF ORGANIZATION**

REACHUP, Inc. (the Organization) was incorporated in Florida on March 7, 2006. The mission of the Organization is to advocate for and mobilize resources to help communities achieve equality in healthcare and positive health for families. The vision of the Organization is to be known as a nationally recognized center of excellence, assisting in creating a community where there is equality in healthcare and health for all families. The Organization's vision and mission are supported financially by various organizations including Health and Human Services/Health Resource Service Administration, Healthy Start Coalition of Hillsborough County, Inc., and the Children's Board of Hillsborough County. REACHUP Foundation, Inc. (the Foundation) is an affiliate of the Organization, but is not controlled, and, therefore, is not included within these financial statements. The Foundation is a 501(c)(3) not-for-profit corporation whose purpose is to provide charitable and educational aid to the Organization and other not-for-profit organizations in the community.

**NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Basis of Presentation**

The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (US GAAP), which require the Organization to report information regarding its financial position and activities according to the following net asset classifications:

*Net assets without donor restrictions:* Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and the board of directors.

*Net assets with donor restrictions:* Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity. The Organization has no net assets with donor restrictions as of May 31, 2019 and May 31, 2018.

Revenue is reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions.

Contributions received with donor-imposed restrictions that are met in the same year as received are reported as revenue of the net assets without donor restrictions class. Contributions are recognized when the donor makes a promise to give to the Organization, that is, in substance, unconditional.

**REACHUP, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**MAY 31, 2019 AND 2018**

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**NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED**

**Measure of Operations**

The statements of activities reports all changes in net assets, including changes in net assets from operating and nonoperating activities. Operating activities consist of those items attributable to the Organization's ongoing services. Nonoperating activities, if any, are limited to other activities considered to be of a more unusual or nonrecurring nature.

**Summarized Comparative Information**

The accompanying financial statements include certain prior year summarized comparative total amounts. Such information does not include sufficient detail to constitute a presentation in conformity with US GAAP. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended May 31, 2018, from which the summarized information was derived.

**Use of Estimates**

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements. Estimates also affect the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates. Significant estimates included in the financial statements include management's estimate of the allocation of expenses by function and useful lives of depreciable assets.

**Cash and Cash Equivalents**

Cash and cash equivalents consists of cash on deposit with financial institutions. The Organization classifies all highly liquid assets with an initial maturity of three months or less as cash.

Financial instruments which potentially subject the Organization to concentrations of credit risk consist principally of cash held in financial institutions in excess of federally-insured limits. From time to time the Organization's cash balance may have exceeded the federally insured limit. However, the Organization has not experienced and does not expect to incur any losses in such accounts.

**Grants Receivable**

Grants receivable represent amounts due from various federal, state, and local agencies for purposes specified by each grant. Management monitors the collection status of its receivable balance on an ongoing basis. Management considers all receivables to be collectible. As such, an allowance for doubtful accounts is not recorded in the accompanying financial statements.

**REACHUP, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**MAY 31, 2019 AND 2018**

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**NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED**

**Property and Equipment**

Property and equipment are recorded at cost when acquired. Depreciation is provided at rates calculated to amortize the cost of the assets over their estimated useful lives using the straight-line method. The lives used in computing depreciation range from 5-7 years. Donated assets are recorded at the estimated fair value at date of receipt.

Expenditures for maintenance, repairs, minor renewals, and betterments which do not improve or extend the useful life of the respective asset are expensed. All other expenditures for renewals and betterments in excess of \$5,000 are capitalized. The assets and related depreciation accounts are adjusted for property retirements and disposals with the resulting gain or loss included in income. Fully depreciated assets remain in the accounts until retired from service.

Property acquired with grant funds is considered owned by the Organization while used in the program for which it is purchased or in future authorized programs; however, its disposition as well as the ownership of any proceeds from it is subject to applicable regulations.

**Revenue Recognition**

Federal, state, and local government and other public grants are recognized as support when performance occurs pursuant to the contract agreement via an exchange transaction. Deferred revenue represents grant funding received but not yet expended.

**Advertising Costs**

Advertising costs are expensed as incurred and were approximately \$2,500 and \$5,000 for the years ended May 31, 2019 and 2018, respectively, and are included in the statement of functional expenses.

**In-Kind Donations**

Donated items are recorded as support at their fair value at the date of donation. The Children's Board of Hillsborough County provides the Organization space for operation of certain program services. Contributed rent is recognized as in-kind contribution revenue and occupancy expense.

**REACHUP, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**MAY 31, 2019 AND 2018**

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**NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED**

**Functional Allocation of Expenses**

The costs of providing services have been detailed in the statement of functional expenses and summarized on a functional basis in the statements of activities. Certain costs have been allocated among program and supporting services benefited. Such allocations are determined by management on an equitable basis. Expenses are charged to program or supporting service based on specific identification when possible. The expenses that are allocated include the following:

<b><u>Expense</u></b>	<b><u>Method of Allocation</u></b>
Salaries	Time and effort
Employee benefits	Full Time Equivalent
Retirement contribution	Full Time Equivalent
Payroll taxes	Full Time Equivalent
Education/training	Full Time Equivalent
Postage and printing	Full Time Equivalent
Travel and meetings	Full Time Equivalent
Insurance	Full Time Equivalent
Information technology	Full Time Equivalent
Utilities	Full Time Equivalent
Telephone	Full Time Equivalent
Supplies	Full Time Equivalent
Contract expenses	Full Time Equivalent
Office expense	Full Time Equivalent
Occupancy	Full Time Equivalent

**Income Tax Status**

The Organization is recognized by the Internal Revenue Service as an organization described under Section 501(c)(3) of the Internal Revenue Code and is generally exempt from Federal taxes on related income.

**Uncertain Tax Positions**

The Organization accounts for the effect of any uncertain tax positions based on a “more likely than not” threshold to the recognition of the tax positions being sustained based on the technical merits of the position under scrutiny by the applicable taxing authority. If a tax position or positions are deemed to result in uncertainties of those positions, the unrecognized tax benefit is estimated based on a “cumulative probability assessment” that aggregates the estimated tax liability for all uncertain tax positions. The Organization has identified its tax status as a tax-exempt entity as its only significant tax position; however, the Organization has determined that such tax position does not result in an uncertainty requiring recognition. The Organization is not currently under examination by any taxing jurisdiction. The Organization’s federal returns are generally open for examination for three years following the date filed.

**REACHUP, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**MAY 31, 2019 AND 2018**

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**NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED**

**New Accounting Pronouncement**

On August 18, 2016, the Financial Accounting Standards Board issued Accounting Standards Update 2016-14, Not-for-Profit Entities (Topic 958) – *Presentation of Financial Statements of Not-for-Profit Entities*. The update addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources and the lack of consistency in the type of information provided about expenses and investment return. The Organization has adjusted the presentation of these statements accordingly.

**NOTE C - AVAILABILITY AND LIQUIDITY**

The following represents the Organization's financial assets at May 31:

	<u>2019</u>	<u>2018</u>
Financial Assets:		
Cash and cash equivalents	\$ 459,178	\$ 398,264
Grants receivable	<u>442,912</u>	<u>389,895</u>
Financial assets available to meet general expenditures over the next twelve months	<u>902,090</u>	<u>788,159</u>

As part of a cash and liquidity management policy, the Organization structures its financial assets to be available as its operating expenses, liabilities and other obligations become due. Additionally, excess cash is routinely invested in money market accounts to increase investment earnings which is readily convertible into cash to manage any unanticipated liquidity needs. In addition, the Organization has a \$75,000 line-of-credit available for use.

**NOTE D - PROPERTY AND EQUIPMENT**

Property and equipment consisted of the following at May 31:

	<u>2019</u>	<u>2018</u>
Furniture and equipment	\$ 126,424	\$ 118,539
Less accumulated depreciation	<u>(83,609)</u>	<u>(65,168)</u>
	<u>\$ 42,815</u>	<u>\$ 53,371</u>

**REACHUP, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**MAY 31, 2019 AND 2018**

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**NOTE E - LINE-OF-CREDIT**

The line-of-credit permits borrowing up to \$75,000, bearing interest at a prime rate plus 1% (6.50% and 5.75% at May 31, 2019 and 2018, respectively). There was no outstanding balance at May 31, 2019 or 2018. The Organization had \$75,000 available for use at May 31, 2019 and 2018.

**NOTE F - LEASES**

The Organization leases office space and equipment expiring at various times through May 2022. The total rental expense for the years ending May 31, 2019 and 2018 was approximately \$153,400 and \$148,500, respectively, and are included in the statement of functional expenses.

Future minimum lease payments are as follows:

<u>Years Ending May 31,</u>	<u>Amount</u>
2020	\$ 124,500
2021	126,225
2022	<u>127,308</u>
Total minimum lease payments	<u>\$ 378,033</u>

**NOTE G - IN-KIND DONATIONS**

The Organization leased space for operation of certain programs with no consideration due and this was considered an in-kind donation. The total value of the leased office space for each of the years ended May 31, 2019 and 2018 was \$87,240, and is included in federal, state, and local grant revenue and program services within the accompanying statements of activities.

**NOTE H - PROFIT SHARING PLAN**

The Organization maintains a 401(k) profit sharing plan which covers all eligible employees. Eligible employees can defer up to 90% of their annual salaries, up to the statutory limit. The Organization matches employee contributions up to 3% of the employee's compensation. Additionally, the Organization may elect to contribute a nonelective contribution of 2% of compensation for each eligible employee. All employee funds are 100% vested and employer matching funds are 100% vested after five years of service. During the years ended May 31, 2019 and 2018, expenses associated with the plan amounted to approximately \$31,900 and \$30,000, respectively.

**REACHUP, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**MAY 31, 2019 AND 2018**

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**NOTE I - CONCENTRATION OF RISK**

The Organization receives a substantial amount of support from granting agencies. Approximate revenue concentrations are as follows:

<u>Granting Agency</u>	<u>Percentage</u>	
	<u>2019</u>	<u>2018</u>
U.S. Department of Health and Human Services	41%	44%
Healthy Start Coalition of Hillsborough County	34%	34%
Children's Board of Hillsborough County	21%	19%
	<u>96%</u>	<u>97%</u>

At May 31, 2019, 96% of grants receivable were due from three agencies. At May 31, 2018, 84% of grants receivable were due from three agencies.

There was no donation from the Foundation for each of the years ended May 31, 2019 and 2018.

**NOTE J - SUBSEQUENT EVENTS**

The Organization evaluated its May 31, 2019 financial statements for subsequent events through October 10, 2019, the date the financial statements were available to be issued. The Organization is not aware of any subsequent events which would require recognition or disclosures in the financial statements.

## **SUPPLEMENTARY INFORMATION**

**REACHUP, INC.**  
**SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS**  
**YEAR ENDED MAY 31, 2019**

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<u>Federal Agency</u> <u>Pass-Through Entity</u> <u>Federal Program</u>	<u>CFDA</u> <u>Number</u>	<u>Contract/</u> <u>Pass-Through Entity</u> <u>Identifying Number</u>	<u>Expenditures</u>	<u>Transfers to</u> <u>Subrecipients</u>
<b>U.S. Department of Health and Human Services</b>				
Healthy Start Initiative - Eliminating Racial/Ethnic Disparities	93.926	H49MC12793	\$ 1,663,318	\$ 274,968
<i><u>Passed-through Healthy Start Coalition of Hillsborough County, Inc.</u></i>				
Medical Assistance Program Medicaid; Title XIX	93.778	COSBM-02	155,074	
Affordable Care Act Maternal, Infant, and Early Childhood Home Visiting Program	93.870	13-09-FY1819	789,115	
Maternal and Child Health Service Block Grant to the States	93.994	COSEO-03	<u>5,539</u>	
<b>Total U.S. Department of Health and Human Services</b>			<u>2,613,046</u>	
<b>Total Expenditures of Federal Awards</b>			<u>\$ 2,613,046</u>	

**See accompanying notes to schedule of expenditures of federal awards**

**REACHUP, INC.**  
**NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS**  
**YEAR ENDED MAY 31, 2019**

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**BASIS OF PRESENTATION**

The accompanying schedule of expenditures of federal awards (Schedule) includes the grant activity of REACHUP, Inc. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of REACHUP, Inc. it is not intended to and does not present the financial position, changes in net assets, or cash flows of REACHUP, Inc.

**SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance wherein certain types of expenditures are not allowable or are limited as to reimbursement. REACHUP, Inc. has elected not to use the 10-percent de minimis indirect cost rate allowed under the Uniform Guidance.

**CONTINGENCIES**

Expenditures incurred by the Organization are subject to audit and possible disallowance by the grantor agency. Management believes that if audited, any adjustments for disallowed expenses would be immaterial in amount.



**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER  
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS  
BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN  
ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

To the Board of Directors  
REACHUP, Inc.  
Tampa, Florida

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of REACHUP, Inc. (the Organization) which comprise the statement of financial position as of May 31, 2019, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated October 10, 2019.

**Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Organization's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

**CONTINUED**

**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER  
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS  
BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN  
ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS* - CONTINUED**

**Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Organization's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under *Government Auditing Standards*.

**Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*PDR CPAs + Advisors*

Oldsmar, Florida  
October 10, 2019



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**INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE  
FOR EACH MAJOR FEDERAL PROGRAM AND ON  
INTERNAL CONTROL OVER COMPLIANCE  
REQUIRED BY THE UNIFORM GUIDANCE**

To the Board of Directors  
REACHUP, Inc.  
Tampa, Florida

**Report on Compliance for Each Major Federal Program**

We have audited REACHUP, Inc.'s (the Organization) compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of the Organization's major federal programs for the year ended May 31, 2019. The Organization's major federal programs are identified in the summary of audit results section of the accompanying schedule of findings and questioned costs.

**Management's Responsibility**

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

**Auditor's Responsibility**

Our responsibility is to express an opinion on compliance for each of the Organization's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Organization's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of the Organization's compliance.

**CONTINUED**

**INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE  
FOR EACH MAJOR FEDERAL PROGRAM AND ON  
INTERNAL CONTROL OVER COMPLIANCE  
REQUIRED BY THE UNIFORM GUIDANCE -  
CONTINUED**

**Opinion on Each Major Federal Program**

In our opinion, REACHUP, Inc. complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended May 31, 2019.

**Report on Internal Control over Compliance**

Management of the Organization is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Organization's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control over compliance.

*A deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

*PDR CPAs + Advisors*

Oldsmar, Florida  
October 10, 2019

**REACHUP, INC.**  
**SCHEDULE OF FINDINGS AND QUESTIONED COSTS**  
**FEDERAL PROGRAMS**  
**YEAR ENDED MAY 31, 2019**

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**Part I - Summary of Auditor's Results**

**Financial Statements Section**

Type of auditor's report issued: Unmodified

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Internal control over financial reporting:

Material weakness(es) identified?     yes   X   no

Significant deficiency(ies) identified not considered to be material weakness(es)?     yes   X   none reported

Noncompliance material to financial statements noted?     yes   X   no

**Federal Awards Section**

Internal control over major federal programs:

Material weakness(es) identified?     yes   X   no

Significant deficiency(ies) identified not considered to be material weakness(es)?     yes   X   none reported

Type of auditor's report on compliance for major federal programs: Unmodified

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Any audit findings disclosed that are required to be reported in accordance with 2 CFR part 200.516(a) of the Uniform Guidance?     yes   X   no

Identification of major federal programs:

Federal Programs:

CFDA Numbers	Name of Program or Cluster
	U.S. Department of Health and Human Services
93.926	Healthy Start Initiative - Eliminating Racial / Ethnic Disparities
93.870	Affordable Care Act Maternal, Infant, and Early Childhood Home Visiting Program

Dollar threshold used to distinguish between Type A and Type B programs:  
 Federal programs \$ 750,000

Auditee qualified as low-risk auditee for federal purposes?   X   yes     no

**REACHUP, INC.**  
**SCHEDULE OF FINDINGS AND QUESTIONED COSTS**  
**FEDERAL PROGRAMS - CONTINUED**  
**YEAR ENDED MAY 31, 2019**

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**Part II - Schedule of Financial Statement Findings**

This section identifies the significant deficiencies, material weakness, and instances of noncompliance related to the financial statements that are required to be reported in accordance with *Government Auditing Standards*.

There were no reportable findings.

**Part III - Federal Award Findings and Questioned Costs**

This section identifies the significant deficiencies, material weakness, and instances of noncompliance, including questioned costs, related to the audit of major federal programs, as required to be reported by the Uniform Guidance.

There were no reportable findings.

**Part IV - Summary Schedule of Prior Audit Findings**

A Summary Schedule of Prior Audit Findings is not necessary since there were no prior audit findings related to a major federal program.